

# eAcceleration Corp

**Headquarters:** Poulsbo, WA  
**Company Established:** 1987  
**Employees:** 200  
**Primary Business:** Internet Security Products & Services

In the 1980s, Clint Ballard, founded a business in the Silicon Valley that grew to be the world's largest SCSI disk management software company. NCR® Corporation/AT&T® purchased the SCSI Device Management System and it became the standard in over 30 million computers. From the proceeds of that sale, Ballard moved to rural Kitsap County in 1992 to be near family and begin eAcceleration Corp. For over seventeen years eAcceleration has developed and distributed innovative software for the consumer market.

Headquartered in Poulsbo, Washington, eAcceleration is a leading provider of security software and services for consumer and SOHO computer users. eAcceleration offers their Stop-Sign™ software and other services through an online subscription service. Every aspect of this business requires significant telecommunications bandwidth. As eAcceleration adds services such as online storage, that demand will grow and they are already working to meet the need.

After doubling their Poulsbo workforce over the past year to 200 staff, eAcceleration's goal is to continue to grow both revenue and headcount over the next five years. Mike Walton, head of business development says, "There are substantial numbers of well-educated people who live here and are commuting to Seattle. Many would like to avoid the ferry trip and work closer to home." As this trend continues, the need for more employees with graduate and professional degrees will increase—something company officials believe can be achieved through technology by tying community colleges and universities together to create a virtual university network.

With their increase in staff, eAcceleration has already expanded from one basement office to several facilities in Poulsbo. The company prides itself on its startup-like mentality which is evident in its unconventional offices with bright-purple cubicle walls, living-room style lamps a generally unfinished look. "We can work anywhere, converting former retail space or old apartments to office space," says Walton. Even with this flexibility in location requirements and real estate costs at one-third that of Seattle, Walton lists some of the challenges in the county which include limited availability of business park facilities, access to a four-year university program, growth management requirements, zoning and permitting issues.

"A company that sits on the internet can be located anywhere," explains Walton. eAcceleration plans to continue to grow in this region and is working with local community leaders and government officials to make sure that happen.

## Contact Information:

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